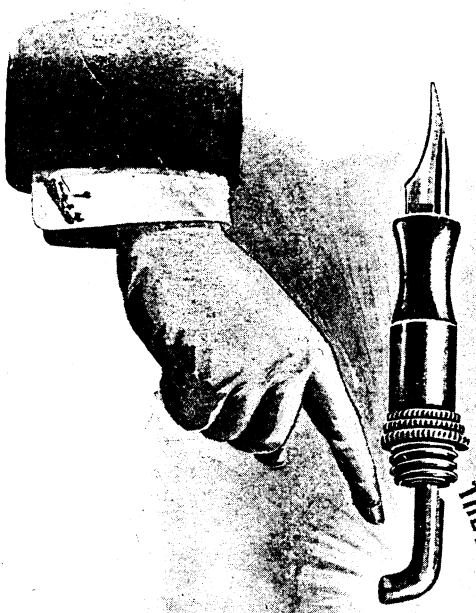


PERMANENT COPY



THE LUCKY CURVE



910 cl. 10
(2 cat. 1000)
1902

The **Geo. S. Parker**
Fountain Pen

TO OUR FRIENDS

IN presenting this little booklet to you, no attempt has been made to excite the imagination by flowery description or elaborately printed catalogue. The only excuse for presenting a catalogue at all is to set forth, in a plain, simple way, the merits of the Parker "Lucky Curve" Fountain Pen. This pen is not the oldest pen on the market by any means, yet today, upwards of 2,000,000 people carry the Parker, and many thousands of dealers not only sell it but corroborate our statement that the Parker is not merely good, but

ABSOLUTELY THE "BEST" PEN IN THE WORLD

Such vital and necessary patented improvements as the famous "Lucky Curve" feed, the Anti-Break Cap, Spring Lock, etc., are some reasons for its great superiority, and without which we could not claim

PERFECT PARKER PENS

To those who never owned a Fountain Pen the Parker is a *Delight*, to those who have tried others it is *Perfection*. First; right in principle, then skilfully made to avoid the weak points found in other makes. Parker Pens seem to "go alone," so smooth and easy is the movement. We are making an honest pen—a pen we warrant. In fact, we issue an Accident Policy with each pen, which not only guarantees in writing each pen to be entirely satisfactory, but it *insures against breakage for one year, cap, barrel, feeder, nozzle, and in fact, any part except the gold pen.*

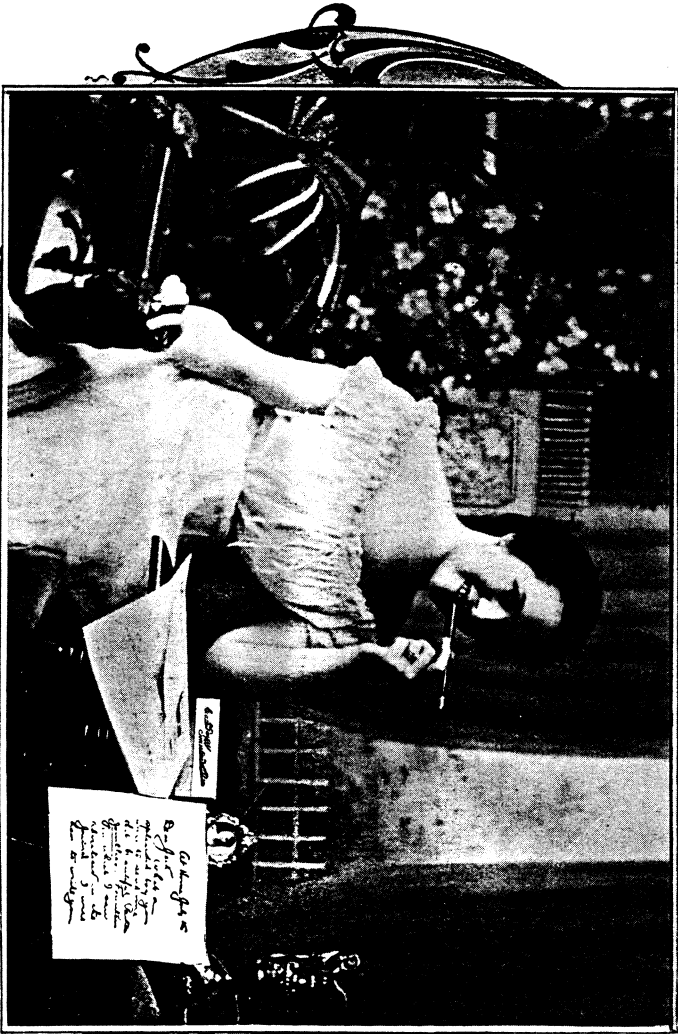
If you cannot purchase a Parker Pen in your city, do not purchase another make simply to please the dealer and to enable him to make a larger profit than he could make selling you a Parker, but in such a case, kindly order direct. Remember in purchasing the Parker, you are buying a pen not merely for today or tomorrow, but one that will last many years, consequently you cannot afford to be annoyed by the use of an inferior pen when the Parker could have been purchased at the same price, or nearly so.

May we ask, in event we have the pleasure of numbering you among the users of the Parker Pen, and you find we have given you better value than we promised, will you kindly speak a good word in its behalf to your friends? If you do, we will appreciate it and regard it as a personal favor.

Sincerely yours,

JANESVILLE, WIS., U. S. A.

THE PARKER PEN CO.



Pleasant thoughts and good friends
Belong to those who use Parker Pens.

WHAT IS THE PARKER PEN?

The Parker "Lucky Curve" is synonymous the world over for the best in Fountain Pen making.



THE "LUCKY CURVE" not only feeds the ink perfectly to the point of the pen and the exact quantity desired, but it drains the ink from the feed-channel back into the reservoir when the pen is carried in the pocket, so that the owner will not be annoyed by wiping off the end of the fountain when he next uses the pen; or, failing to do so, having inky fingers. It also provides for the overflow of ink that is sometimes forced out of the feed channel by the warmth of the hand, this is done by the Spear Head shape of the feeder underneath the pen. A valuable patented improvement which provides two little recesses in which is held by capillary attraction the overplus of ink without which under some conditions might drop from the pen. The "Lucky Curve" feature is patented and is used exclusively in the Parker. For a complete description of the feature of the "Lucky Curve" read "The Reason Why."

THE SPRING LOCK makes possible the successful Parker Jointless feature. This simple device displaces the screw nozzle, which is so liable to break at the joint, in the pocket or out, if a little undue pressure is brought to bear.

ANTI-BREAK CAP—A unique improvement. Looks like an ordinary cap, but the construction is extra-ordinary. The center of the cap on the inside is heavily reinforced where it comes into contact with the barrel. This cap is warranted against cracking or splinting for one year. It is not only more than five times as strong as any other cap but it is exceedingly symmetrical and pleasing to the eye.

THE GOLD PEN.—The gold pens used in the Parker "Lucky Curve" Fountain Pen are the very best that skill and money can produce. They are 14k. fine, all tipped with first grade iridium. We warrant them perfect. With proper use they will, in connection with our fountain pen, last practically a life time.

THE FOUNTAIN CASE.—The fountain case itself is made from the finest quality of pure Para rubber, imported especially for use in Parker Pens.

In selecting a room-mate, you want one who would be companionable and genial, and in whose fellowship you would find pleasure. So it is with a fountain pen. A good pen is a constant companion and never-ending source of pleasure and genuine comfort. A poor pen will write, after a fashion for a time—so will a shingle nail. The Parker is not a cheap pen, but good. It is made upon honor.

PAGE TWO

of Infor
71

Mr. GE
Dea
Parker
and I st

PARK
Dea
account
folding
could be

Thin
to note
awake, e
benzene,
Whisper,
his heart

Essabi
The Pa
gent
great pie
satisfact

Pro
the Park
Ash

The Pa
Gent
tried, do
say that
to paper
of Pens.

PAGE TH

Those who have bought and used Parker Pens and who write WITHOUT REQUEST expressing their approval can be relied upon as no other source of information. Therefore we publish extracts from a few of many similar letters which come to us daily.

Secretary of the Senate.

State of Illinois.

Springfield, Ill.

Mr. GEORGE S. PARKER, Janesville, Wisconsin.

Dear Sir—I desire to express to you my entire satisfaction with the Parker Lucky Curve Fountain Pen. It is the best fountain pen that I ever used and I shall be glad to recommend it to my friends at all times.

Yours very truly,
J. H. PADDOCK, Secretary of the Senate.

For Manufacturing.

Chicago & North-Western R'y Co., Woodstock, Ill.

PARKER PEN CO., Janesville, Wis.

Dear Sirs—Enclosed please find Express Money Order in settlement of account. Pens are all satisfactory. I have been using one of your 024 Manifoldng Pens for R. R. work for the last six months and it just fills the bill (could not get along without it.

Very truly yours,
F. H. WALLIHAN, Cashier.

Thirty years of continuous business success gives a man a great opportunity to note the progress that is being made in the business world. The most wide awake, energetic, progressive leaders the world over are selling the Parker Pen because it is simple, yet scientific, consequently gives satisfaction. Mr. J. W. Wheeler, of Mitchell, Conn., is well known to many of our eastern friends, and his hearty recommendation of the Parker Pen is pleasing to us.

Established 1870.

Office of J. W. Wheeler, Druggist and Stationer.
Litchfield, Conn.

THE PARKER PEN CO.,

Gentlemen—Enclosed find check to balance account to date. We take great pleasure in selling your Fountain Pens, as they always give such good satisfaction.

Very truly yours,
J. W. WHEELER.

Prof. H. O. Warren of the Ashtabula Business College very properly terms the Parker Pen as "King of Pens."

Ashtabula Business College and School of Shorthand.

Ashtabula, O.

THE PARKER PEN CO., Janesville Wis.

Gentlemen—The 024 Lucky Curve Parker Pen is received and thoroughly tried, both for shorthand and plain rapid business writing, and can truly say that I think it is the best writing and leading pen that I ever touched so paper, and I have tried a good many. The No. 024 Lucky Curve is the "King of Pens."

Respectfully,

HOMER O. WARREN.

Bank Cashier.

East Stroudsburg, Pa.

THE PARKER PEN CO., Janesville, Wis.

Gentlemen—Your pen is simply great. I have used only fountain pens during the past ten years but have never yet written with one that gave such splendid satisfaction as the Parker Jointless. It is nothing less than perfection in its line.

Yours truly,
L. H. NICHOLAS, Cash., E. Stroudsburg Nat'l Bank.

Here is a letter from Prof. M. V. O'Shea of the University of Wisconsin, one of the most widely known educators in the country. Prof. O'Shea investigated the Parker Pen from a scientific standpoint, as to whether it was better adapted for the use of children in public schools in place of the ordinary desk holder now in use. As his words have such weight we publish the letter in full.

University of Wisconsin, School of Education, Madison, Wis.
My Dear Sirs—I had it in mind to write you that the report of my examination of the Parker Lucky Curve Fountain Pen which you sent me a few months ago, which is to appear in the bulletin concerning which I have written you, will not be made until next fall. I can, however, say now that your pen has been found to be eminently satisfactory. I have submitted it to a critical test and I commend it unqualifiedly. I believe it is well adapted to conserve the energy of children as well as adults, and it has in every way worked satisfactorily.

When the bulletin containing the results of my examination appears, I shall take pains to send copies to you, and trusting that you may find my report satisfactory, I remain,
Very truly yours,
M. V. O'SHEA.

Knowing that the subject of the use of fountain pens in the public school is being agitated in many of the cities of the country, and that Prof. O'Shea is an acknowledged educational authority on the subject, we ask permission to publish the above letter, and he responds as follows:

University of Wisconsin, School of Education, Madison, Wis.
My Dear Sir—In reply to your letter of May 3, I may say that I shall be very glad indeed to have you use any words of mine in commendation of your pen. I feel sure that it is worthy of the confidence of educational people everywhere.
Very truly yours,
M. V. O'SHEA.

Delaware College.

Geo. A. Harter, M. A. Ph. D., President, Newark, Del.

THE PARKER PEN CO., Janesville, Wis.

Dear Sirs—I have had the good fortune to use a "Geo. S. Parker Fountain Pen" the past week, the first I have used. In fact the first I have seen. I am delighted with it, both on account of its excellent writing qualities, and the ease with which it is filled. It is the only fountain pen that I have found perfectly satisfactory. I want now to have one for constant use, and I have asked our local dealer to keep them, as I am sure when its merits are generally known it will have wide use among our faculty and students.

Yours truly,

GEO. A. HARTER.

THE GEO. S. PARKER "LUCKY CURVE" FOUNTAIN PEN.

PENS FOR SHORTHAND

Probably the most exacting use to which a Fountain Pen can be put is that of writing shorthand, when in the hands of a court reporter. Prof. Isaac S. Dement, who is said to be the world's greatest shorthand writer, says that a pen that will write shorthand successfully will stand anything. In fact, it might be interesting to read his entire letter.

Gentlemen:—You have the only Fountain Pen that will stand high-speed work in shorthand, and a pen that will stand that will stand anything. I have used one of your pens for a long time and it has never failed to respond. I have tried every Fountain Pen that has come to my notice in the hope of finding one upon which I could rely in taking rapid shorthand notes, and yours is the only one that is absolutely reliable. Your "Lucky Curve" was an inspiration. Yours very truly, ISAAC S. DEMENT, Chicago, Ill.

We now make, and have for years, pens especially designed and ground to the requirements of shorthand writers. Many of the most famous court reporters and professional experts in shorthand, in all parts of the country, will be found equipped with a Parker "Lucky Curve." No greater mistake is made than to equip the student just starting in upon a course of shorthand with a make-shift pen, simply because it is cheap. The equipment of the student is the very least of the necessary expenses. Too frequently, when failure has resulted, the direct cause can be traced back to the false economy of inferior equipment. There is just as much logic in saying the bear hunter should be equipped with a pop-gun instead of a Remington repeating rifle, as the latter was too expensive. Pens especially ground and fitted for shorthand are furnished in Nos. 20, 23 and 24; also in Nos. 020, 023 and 024 and furnished at same price as foregoing numbers when so ordered.

FOR THE BUSY MAN OF BUSINESS

Indispensable! Not to use a Parker Pen would be like a city merchant trying to light his store with tallow candles.

PENS FOR BOOKKEEPERS

Bookkeepers as a rule use a very fine pointed pen for their work such as a Spencerian or Gillott. Using a pen all day long of the dip variety adds to the fatigue of the bookkeeper about 30 per cent. Just think of it, wasting 30 per cent of one's energies, by not having such a labor saving, time saving device, as a Parker Lucky Curve Fountain Pen made especially for bookkeeper's work. We make them as fine as any Spencerian or Gillott pen made when so ordered. We have relieved thousands of bookkeepers of the drudgery connected with their work. These pens are fitted in Nos. 20, 23 and 24, also Jointless 020, 023 and 024. In ordering always state for what purpose pens intended.

FOR TRAVEL

It is a... If instead of... is decreased... Compa... Any firm do... times and u... ally prepar... made. These... can be made... Physic... reference... Busine... write a busin... the original... ferring to co... have saved... Where... In ord... Also in Nos...

FOR STENO

FOR TRAVEL

FOR BILL C

FOR REPOR

FOR MINIST

* THE GEO. S. PARKER "LUCKY CURVE" FOUNTAIN PEN. *

MANIFOLDING.

It is an acknowledged fact that the more frequently figures or writing is copied the more liable mistakes are to occur. If instead of rewriting written articles a duplicate copy was made while the original was being written, the liability of error is decreased very much, as well as the saving in time by doing two jobs in the same time as formerly required for one.

Comparatively few people know the many uses to which a Fountain Pen can be put. Take, for instance, the Manifold Pen. Any firm doing either a wholesale or a retail business would save one-half the expense of a bill-clerk by keeping up with the times and using a Parker Manifold Pen. With it, the original bill is made and at the same time, by having a sheet of specially prepared paper known as pen carbon placed beneath and over another blank bill, an exact duplicate of the original is made. These duplicates can then be placed in a binder, used as a Journal or order book, from which postings to the ledger can be made.

Physicians use them for making original copy of prescription for patient, and retaining duplicate for files for future reference.

Business Men use them in making copies of correspondence. Does away with letter press. No business man should ever write a business letter or order without preserving a duplicate copy for future reference, which is easily and quickly done when the original is being made. Frequently a letter is written, either social or business, and dispatched, and the necessity of referring to contents is important, yet it is impossible to do so if no copy is retained. The use of a Parker Manifold Pen would have saved all bother and annoyance.

Wherever a copy of the original writing is desired a Parker Manifold Fountain Pen is indispensable. In ordering Manifold Pens, always specially state MANIFOLD PEN. They are furnished in Nos. 20, 23, 24, and 25. Also in Nos. 020, 023, 024, and 025, at same prices as charged for regular pens.

FOR STENOGRAPHERS. The stenographers third-hand, lectures and sermons always readable when you get home.

FOR TRAVELERS. Useful as time tables. A traveler can write out his orders on the double-quick with a "Parker Pen."

FOR BILL CLERKS. Saves one man's work in invoicing. Can make original copy for customer, carbon copy for file, all done with one writing— with a "Parker Pen."

FOR REPORTERS. The Reporter's Side Arm.— The "Parker Pen" is always ready to make notes.

FOR MINISTERS. Do not attempt to hold those fleeting thoughts in your head. A "Parker Pen" will transfer them to paper at your command.

FOR BOOKKEEPERS. Penel notes will blur. A "Parker Pen" will make them indelible.

FOR STATESMEN. Keep tab on your opponent's speech. A "Parker Pen" is ready on the instant.

FOR STUDENTS. Ever find your penel notes blurred? Use a "Parker Pen" and avoid this annoyance.

FOR THE FOREMAN AND SUPERINTENDENT. A practical pen for practical men. The "Parker Pen" uses any color ink—writes neatly—does not stick or splutter.

FOR CASHIER. Twice as many checks can be signed—if you use a "Parker Pen"—ready without a shake.

FOR PHYSICIANS. Use it for writing prescriptions, making original and duplicate copies, one for patient, the other for files.

THE GEO. S. PARKER JOINTLESS "LUCKY CURVE" FOUNTAIN PEN.

No Joints
No Threads
No Leaks



SHOWING FEEDING MECHANISM REMOVED READY FOR FILLING.
Out of Jointless pens about ¼ size.

No. 018. Price, \$2.00. Jointless.



This is the cheapest Jointless Fountain Pen we make. It is a splendid pen for the money, and it is just the thing for the school boy or school girl. It is so simple and strong that it can hardly be gotten out of order. If you want to send a thrill of pleasure through "that boy" or "that girl," you can do it with a Parker No. 018. Not quite so large as the next size, but it is good and fully warranted.

No. 020. Price, \$2.50. Jointless.



This is indeed a popular pen, and probably two of these pens are sold to every one of the other styles. For the money we think it is the most generous value of any pen we offer. It is good enough for school boy or school master—or any one else. It can be had in fine, medium, coarse, or stub point as desired. This style can be supplied with beautiful gold mountings on barrel for \$1.00 extra; or \$3.50 for gold mounted No. 021. A beautiful present for a birthday. Nos. 020, 023, and 024, fitted especially for shorthand writing when so ordered. Same number supplied with pens especially for manifold purposes, only when specially ordered.

No. 023. Price, \$3.00. Jointless.



For those who have a little more money to spare, the No. 023 will richly repay them in extra satisfaction. The nice, springy touch, the different "feet" a larger pen affords, are something difficult to describe, but they exist just the same, as every good writer will tell you. No. 023 has a large size No. 3 gold pen of the finest quality.

also silver

for these

EN.
THE GEO. S. PARKER JOINTLESS "LUCKY CURVE" FOUNTAIN PEN.



No. 024. Price \$4.00. Jointless.

Much larger than the No. 023 has No. 4 gold pen. Same description given to the No. 023 will apply to the No. 024, only to a much greater degree. This style also furnished with Manifold Pen for Physicians' use. For writing prescriptions the busy physician will find this pen a boon. With one writing, by using a sheet of carbon paper, both an original and duplicate copy are made.



No. 024. Price \$4.00. Jointless or Screw Joint.

PARKER JOINTLESS "LUCKY CURVE" SHORTHAND AND BOOKKEEPERS' PEN.

When ordering this special No. 024, always state for what purpose it is desired—whether for bookkeeping or shorthand, as the pens are made especially for purpose mentioned. Can be furnished with hair-line point when desired. The cut but imperfectly represent the pens. To appreciate the real beauty of these pens they must be seen.



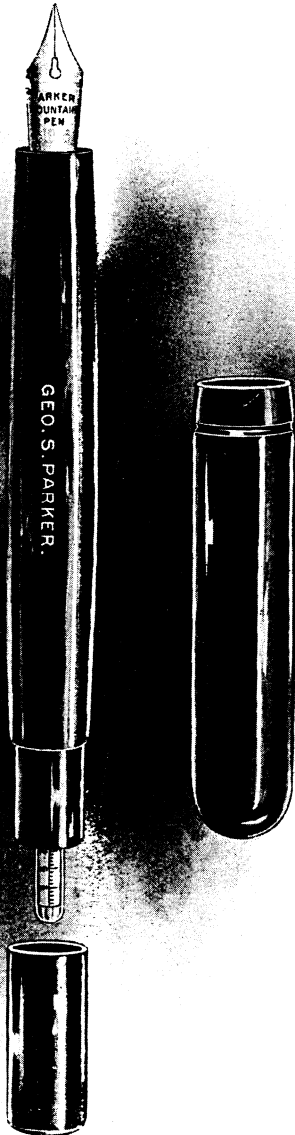
No. 024. Bull Dog Special. Price \$4.00.

This is a new thing in fountain pens. It is a vest pocket pen, that is for the lower vest pocket in which it is carried F.I.A.T. It has the advantage of never getting lost, always at hand, and never in sight when carried. It has sold in large numbers in London, England, during the past two years, and seems destined to be a great seller in this country. The student, the business man as well as all military men who have seen it, are charmed with it. A favorite in many of the universities and recommended by college men everywhere.

THE GEO. S. PARKER JOINTLESS "LUCKY CURVE" FOUNTAIN PEN

Physician's
Fountain Pen.

We have at last produced a really successful Clinical Thermometer Fountain Pen. The cut of the Parker Jointless Physician's Pen will interest every successful practicing physician in the world. This is the combination that is invaluable to the busy physician. Accompanying each thermometer is a certified certificate that it has been corrected to the Yale Observatory Standard, which is known by all physicians to be correct. The cut so clearly illustrates the pen that a description is hardly necessary.



Parker Jointless Physician's Thermometer Fountain Pen, Price \$6.00. Smaller Size, \$5.00.



No. 023. Hexagon. Price, \$3.00. (New.) Cut $\frac{1}{2}$ size.

Just out. The coming favorite. Seems to just strike the fancy of those who are looking for something new in the way of a fountain pen.

PAGE EIGHT

PAGE NIN

No. number.

No the foun

No the set

T

THE GEO. S. PARKER SCREW JOINT "LUCKY CURVE" FOUNTAIN PEN

ANTI-BREAR CAP.—Warranted Against Cracking or Splitting for One Year.



No. 18. Price \$2.00. Screw Joint.
No. 18. Has the famous "Lucky Curve" and the "Anti-Break" Cap. This fountain is exactly the same as the jointless No. 018, with the exception of the screw joint. It has the "Lucky Curve" and the "Anti-Break Cap" fully warranted. If you prefer a pen with a screw joint, here it is.



No. 20. Price, \$2.50. Screw Joint.
No. 20. Same as above, except it has a size larger pen and holder. Is also larger than the No. 18. Made with smooth or threaded end where fingers grasp the fountain. (One of the most popular numbers we make. Can be supplied in either black or mottled rubber. Fine, medium, course or stub pen as wanted.



No. 23. Price, \$3.00. Screw Joint.
No. 23. This number can be supplied when so desired, with practically same sized barrel as No. 20, but the pen is a full size larger than the preceding number. The larger pen affording, as it does, the different "feel," will richly repay anyone to purchase this pen if they are connoisseurs.

THE GEO. S. PARKER SCREW JOINT "LUCKY CURVE" FOUNTAIN PEN



No. 24. Price, \$4.00. Screw Joint.

No. 24. Price \$4.00. This pen is much larger than the general run of pens, and they are purchased by those who know just what they want, and can afford to pay the higher price necessary for the larger and finer pen. If you feel like spending \$4.00 for a fountain pen, and purchase this pen, we feel safe in saying one year hence \$10.00 would not buy it if another could not be purchased. It has a "feel" too, all its own. We can recommend it as one of the finest pens ever made. (This pen fitted for Mandlford, Shortland or bookkeeping, see under respective head.)



No. 25. Price, \$5.00. Screw Joint.

No. 25. Price \$5.00. If you enjoy writing with a large fountain and pen, you should own a No. 25. It will tell the story of what real luxury is possible to be afforded by a fountain pen. The entire fountain is large, but you forget all about that, as the large, smooth shining pen guides swiftly over the paper.

We like to feel that every man who uses one of our pens is a personal friend, and one who will recommend the Parker Pen to his friend. This is why we take pride in building up a reputation for the Parker Pens by making them the very best obtainable. Were this not true do you think the gentleman who wrote the following letter would have written us as he did?

Gentlemen—Last spring I purchased one of your pens at Seattle, Wash. I have always been prejudiced against fountain pens for the reason that of the half dozen previously purchased none were of any practical use. However I found the Parker a perfect pen and in four months steady use it never refused to write, nor did it ever drop and blot my paper. In my business, government service, I find it convenient to draw up affidavits or take evidence in the field or to where I meet with parties who can furnish evidence I am seeking, hence a good fountain pen is of inestimable value to me and saves me much trouble and expense. Many an affidavit I have taken this summer on a stump or log in Washington where I would have been unable to secure evidence at all had I not had with me a good fountain pen.
Yours sincerely,
S. J. HOPKINSON, Seattle, Wash.

Prof. J. E. Talmage of the University of Utah, is probably one of the most widely known living geologists. We are particularly pleased to be able to present to you what he says in regard to Parker's Jobless "Lucky Curve."

THE PARKER PEN Co., Janesville, Wis.
Gentlemen—It gives me pleasure to state that I am thoroughly satisfied and greatly pleased with the working of the Parker Fountain Pen. I have used many kinds of fountain pens during the last fifteen years, and have found none better than the "Parker." The jobless feature will be appreciated by all who have suffered annoyance through the leaking at the screw connection in the fountain pen of ordinary construction.
Respectfully yours,
J. E. TALMAGE.

THE GEO. S. PARKER OLD STYLE FOUNTAIN PEN



No. 1. Plain Barrel Parker Lucky Curve. Price \$1.50.

A neat little pen. Has the "Lucky Curve" Screw Joint. Does not have the Anti-Break Cap. Either over or under feed. A very good pen and warranted. It is the lowest in price of any Parker "Lucky Curve" made.



No. 3. Ladies' Size. Price, \$2.00.

Handsome chased barrel. Nice, easy-writing gold pen. Quite a popular pen of its class. Can be furnished with lower feed when so ordered.



No. 3. Chased Barrel, Straight or Taper Cap. Price, \$2.00.

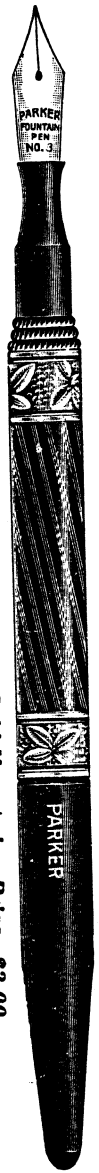
Considerably larger than the Ladies' size of the same No. Has the "Lucky Curve" and is an over-feed pen. This is one of the oldest patterns, yet it is a popular pen today. Comes with a great variety of patterns on barrel.



No. 5. Spiral, Black or Mottled Rubber. Price, \$2.50.

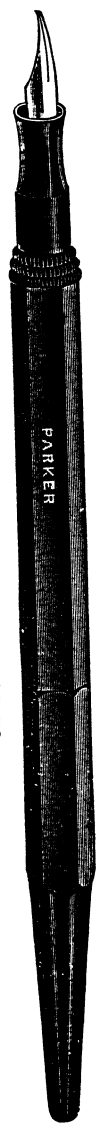
Black or mottled rubber. The barrel is made with corrugations, which are spiral. It presents a rough surface for the fingers to grasp, and for this reason many are sold. Can furnish this in either upper or lower feed. By making use of the old style barrels and fountains, we can furnish a greater variety of fancy cases as shown.

* * * THE GEO. S. PARKER OLD STYLE FOUNTAIN PEN * * *



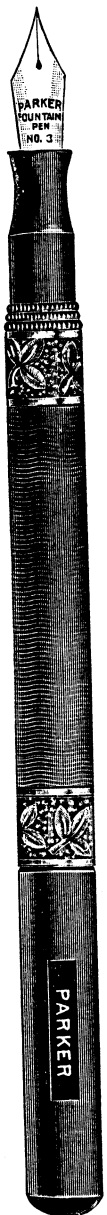
No. 6. Fountain, Ladies' or Gentlemen's Size, Gold Mounted. Price, \$3.00.

This is a very handsome pen. Has beautifully chased barrel in a great variety of patterns, fitted with gold bands. It is made in two sizes—one size same as shown in engraving, the other, ladies' size, considerably smaller.



No. 8. Hexagon. Price, \$2.50.

Barrel and cap are cut hexagon shape, so the fountain will not roll when placed upon a desk. Can be supplied in black or mottled rubber.



No. 9. Gold Mounted. Price, \$4.00.

This is a gentlemen's pen exclusively. It is by all odds the most handsome of the large sized fountains. An ample ink reservoir. Beautifully gold mounted. A superb pen in every way. For a birthday, or holiday gift it is simply ideal.



No. 10. Twist. Price, \$3.50.

This pen is preferred by many who like the corrugated handle, which gives the fingers something to grasp and prevent from slipping when moist or sweaty. By the way this is a great favorite with many business men.

New
Price
Size
Tip
Price
Gold
PAGE

THE GEO. S. PARKER OLD STYLE FOUNTAIN PEN



No. 11. Price \$6.00. This is a most beautiful pen. The barrel is covered with 18K rolled gold of rich design. For presentation purposes this is the popular pen. Same design in Sterling Silver \$5.00.



No. 11. Aluminum. Price, \$3.50. The cut does not begin to do this pen justice. Richly engraved in a variety of patterns. Upper or lower feed as desired. Even better than sterling silver as it does not tarnish.



No. 12. Full Pearl. A Beauty. Price, \$6.00. If you want to own something out of the ordinary, or make a present that would be treasured for a lifetime, you need go no further. The price quoted on all pens are with plain boxes. Where the push boxes are wanted, see page 14.

CHEAPER PENS.



New Special.
(Cut A size.)
Price, \$1.50.



Silver Dollar.
Upper or Lower Feed
as desired.
Price, \$1.00.

(SUPPLIED UNDER THE NAME OF "PALMER PEN," IF DESIRED.)
These pens are cheap, but good. They are not sold as equal to the Lucky Curve Parker, for they are not. They are good pens for the money. Both have gold pens. Have screw joints and do not have Lucky Curve feed. Best the market affords for the price.

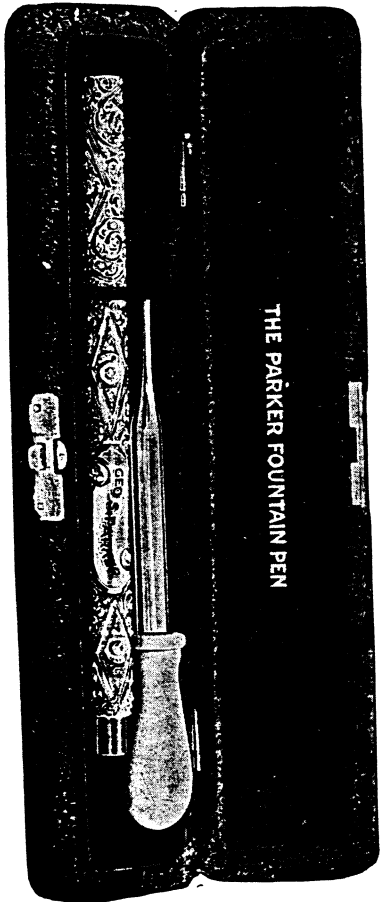
THE GEO. S. PARKER "LUCKY CURVE" FOUNTAIN PEN

♦ ♦ FIT FOR A QUEEN ♦ ♦

This cut represents plush box, which is usually sold with the more fancy pens. It is an exceedingly beautiful box, covered with rich, heavy plush, delicately lined, and makes a setting for such pens as Nos. 6, 11, 12 or 30 a most pleasing one.

**Price of Box,
\$1.00 Extra.**

Can supply same box, Morocco covered, at same price, which is possibly even more rich-looking than the plush box. In ordering, please designate your choice of either plush or Morocco covered.



No. 021. Jointless. Price, \$3.50. (New.)
This is really a very pretty pen. It is practically our No. 020 with the addition of the gold bands and a size larger gold pen. So popular indeed is this particular style that we have had some difficulty in keeping up with the demand for it. It is about the neatest and most pleasing looking gold mounted pen we have ever seen. If preferred can supply with Screw Joint when so ordered.



No. 14. Price \$5.00. Sterling Silver Filigree. No. 16. Gold, \$6.00.
The Silver is inlaid over the vulcanite, making a most striking looking pen. Space is reserved on name plate for engraving name of owner. No. 16, same pattern as above, Solid 18K gold plate will wear for many years. Price \$8.00. If you want to spend as much as \$5.00 or \$6.00 for a fancy fountain you need have no fear of regretting selecting this style.

* * THE GEO. S. PARKER "LUCKY CURVE" FOUNTAIN PEN. * *



No. 30. Price, \$10.00. (New.)

Ten dollars is a good deal of money to pay for a fountain pen, yet this sum has been paid by a good many people in the past few weeks. In November last we tried the experiment of marketing a ten dollar pen. We discovered something we did not know before, and that is, there are many who have the money to spend for such an article, providing it is what they want. We sold more than ten times as many of these high priced pens as we anticipated. To be sure, they are beauties, for the cut does not begin to do justice to the high-looking gold covered No. 30. If you want to make some dear friend a present that will be treasured for a life-time, and be handed down as an heirloom, the number 30 will fill the bill. For presentation purposes to some officer or member of society lodge, or school, nothing could be so pleasing or appropriate. There is ample room on barrel in place provided to engrave name, letter or initials, when so desired. Beautiful plush or morocco hinged covered case, satin lined, \$1.00 extra.



No. 40. Price \$20.00.
(BARREL AND CAP COVERED WITH SOLID 18K GOLD.)

We do not expect this pen will ever come into very general use. Yet for wedding presents, a birthday present, a present to some honored member of a society, it would make a lasting reminder of the donor. It is difficult to conceive how a more beautiful pen could be made. The cut however good, gives but a poor representation of it. The flowers, leaves, vines, etc., stand out in relief as the body of the barrel is cut for in by engraving to give prominence to the beautiful raised work. Space is left on the barrel in place reserved for it to engrave the name of owner. With this pen will be sent a plush morocco box without additional charge.

"Simple, Yet Scientific."

New York City.

MR. GEO. S. PARKER, Janesville, Wis.
Dear Sir—I ventured the purchase of one of your pens this morning. I like the construction of it. The mechanical device is scientific. It is a manifest improvement over anything I have tried and I have used nearly every pen that has been on the market since Prince introduced the Froeban fountain in 1855 or '56.
Yours truly,

REV. DR. WILLIAM I. MOORE.

Press Operator.

Springfield, Mo

THE PARKER PEN CO., Janesville, Wis.
Gentlemen—As an associated press telegrapher and for commercial work (receiving messages) I would not be without a Parker Fountain Pen. I have, at all times, recommended the Parker Pen for telegraphers and, in fact, for all other rapid pen work. I have never found it to fall down or treated right.
Yours truly,

W. H. BECKETY.

THE GEO. S. PARKER "LUCKY CURVE" FOUNTAIN PEN

PARKER'S IVORY PASTE

Answers every requirement that manila glue can be put to and ten times more convenient. Cleanly, fragrant, pure white. A great convenience in home, office or library. Price, 30c each, four for \$1.00.

BANKER'S SAFETY INK

There is not a banker, lawyer or insurance man in your city of any note, that would not gladly make an investment in this wonderful ink. If they knew about it. The only kind of ink with which wills or any kind of important papers should be written. The only safety ink sold. **Acids will not affect it.** Quarts only. Speak to your lawyer or banker about it. Price, \$1.00 per quart.

PARKER'S WRITING FLUID

Quarts, full measure, each 75c. Pints, full measure, each 40c. 1/2 pints, full measure, each 25c.

CARBON PAPER

Not one person in a hundred understand the modern uses. Carbon Paper is daily being put to. It is the means when used with a Parker Manifold Fountain Pen of preserving an exact copy of your correspondence, orders or of any kind of writing. Impression or copy books are but relics of the past as compared with carbon copies. The use of carbon paper saves the Parker Pen Co., hundreds of dollars a year. You should not only use it yourself, but recommend it to others as it is a time saver. Two kinds, one for the pen, the other for the typewriter. By a recent order the U. S. Express Co. have done away with impression copy, and require carbon copy instead in all offices. Size of sheets, 9x11 or 9x13 inches as ordered. Per dozen sheets, 60c. 100 sheets in a box, n-l., \$4.00.

PARKER'S FOUNTAIN PEN INK

Especially prepared for use in Fountain Pens. Put up in 4-ounce bottles. Each bottle packed in a hand some colored box with attractive lithographed label. Patent Rubber Cork fitted with each bottle. Price, 25c per bottle. Three bottles for 50c. Cannot be sent by mail.

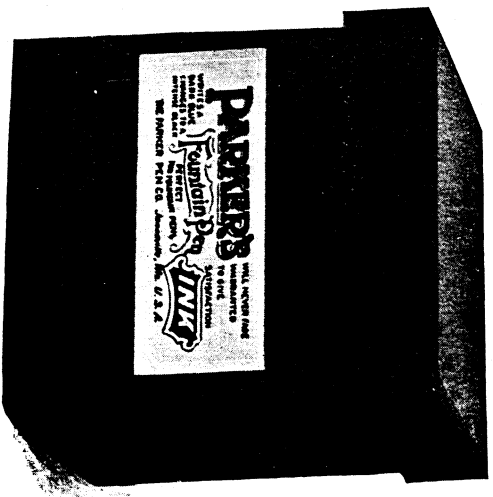
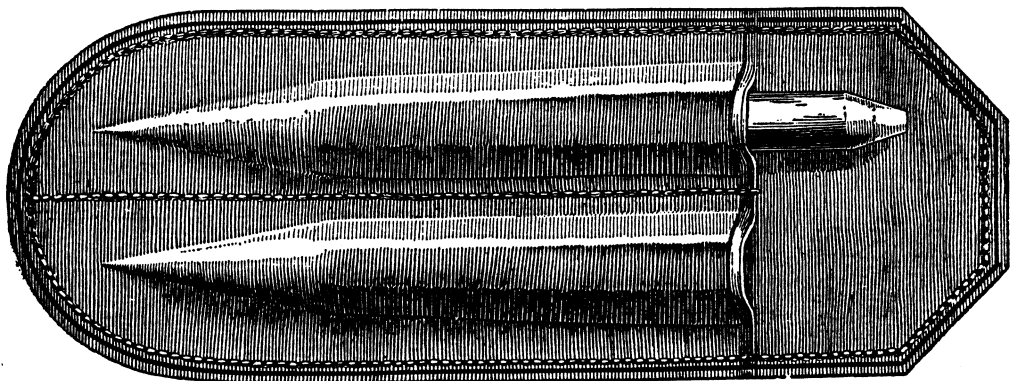
PARKER TYPEWRITER RIBBON

Quality AAI assorted colors as desired, packed in tin boxes. 75c quality AAI, packed in handsome lithographed boxes. 75c

HERE IS AN ARTICLE

that will be appreciated by every one who uses a Fountain Pen or lead pencil. With it there is no longer any danger of losing your writing implements. The mouth of the pocket is kept open at all times by means of a piece of stiffening so the pen or pencil will go in easily, and the pocket gradually becomes smaller toward the bottom so the article is held securely in place.

The "Pocket" is worn in the vest pocket in which it is fastened, and out of sight. It is made of handsomely trimmed leather in various colors. No. 1 Pocket, one part. 10c No. 2 Pocket, two parts. 15c No. 3 Pocket, three parts. 25c Mailed anywhere on receipt of price.



AIN PEN

Pen times more
intelligence in home.

ly of any note,
of any kind, if they
kind of ink, if they
kind of ink, if they
kind of ink, if they

Speak to your
representative.

er is daily being
of preserving
impression or
paper saves the
and it to others
order the U. S.
offices. Size of
impression, each 40c.

HOW TO ORDER

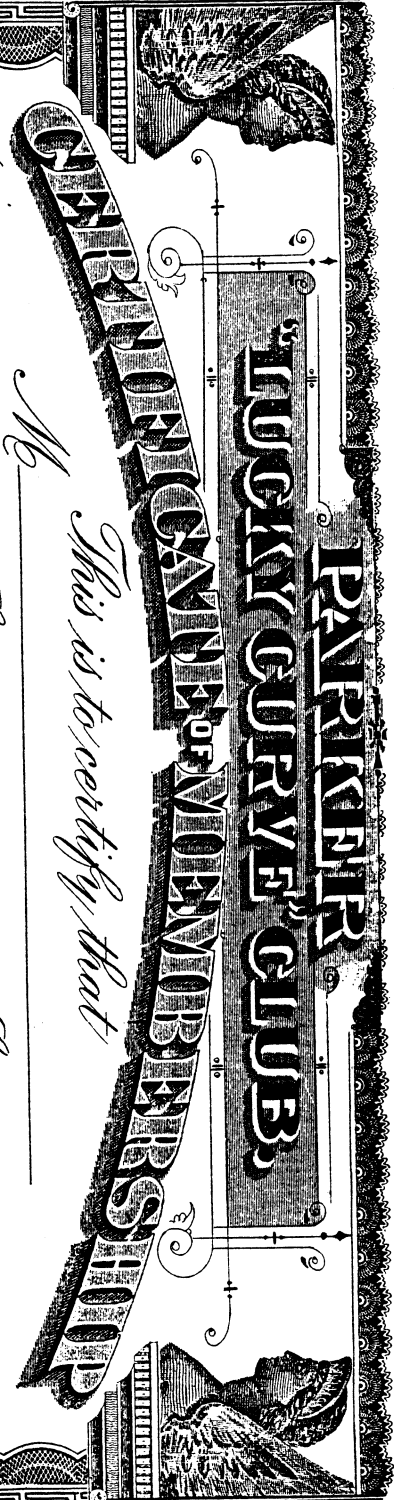
WHEN ordering by mail, always state whether the pen is for lady or gentleman. Send sample of handwriting, if possible. Tell whether fine, medium, coarse or stub is desired. In sending remittances by Bank Draft, Money Order (either Mail or Express), or registered letter, there will be no danger of loss in the mail. Remittances sent to us as above may be sent at our risk.

POSTAGE We pay postage on retail orders to any part of the world and guarantee safe delivery.

REPAIRS These are speedily effected. Our charges for repairing broken fountain pens is very moderate. We repair all makes of fountain pens. Pens for repairs should always be sent by **registered mail**, securely packed. Writer's name and address should always appear on package. Letter of instructions and remittance covering cost of repair and fee for registering pen when returning, otherwise pen will be sent by open mail at owner's risk.

INK Our pens are suited for any standard writing fluid. We use and sell Parker Writing Fluid, which is made especially for fountain pens, and is guaranteed to do perfect work.

ENGRAVING Initials and names can be engraved on Parker Pens either upon gold bands or upon the vulcanite itself, the lettering upon which may be filled in either red or white. Identification and recovery of lost pens may frequently result through this precaution. Cost of engraving, 25 cents for nine letters or less, three cents extra for each additional letter or figure, which must in all cases be prepaid.



PARKER'S "LUCKY GUY" CLUB,

MEMBERSHIP

This is to certify that

Name _____ *Street* _____ *State* _____

has this day purchased in Parker's "Lucky Guy" Fountain Pen of the undersigned, duly authorized agent for the Parker Pen Co., of Jacksonville, Fla., and is thereby made a member of the "LUCKY GUY" CLUB.

The above Catalogue for _____ AND FULL RETAIL PRICE WAS PAID FOR SAID PEN THEREFORE, these conditions being complied with, that Certificate, entitled, the owner, whose name appears above, on return of the pen and the Certificate to the Company mentioned, dated, filled in and assigned by the authorized dealer for the Parker Pen Co., to have the Fountain Pen put in good repair, if broken or unusable, in any way, free of charge, for a period of one year, except as noted below: This one-year warranty does not apply to the gold pen, as it is often injured by careless use. When pen is returned, it must be accompanied by a \$2 stamp for return postage, for outgoing mail, at owner's risk; and by \$1.00 and it will be returned by registered mail at our risk.

Countersigned by dealer _____ *State* _____ *City* _____
From Parker Pen Co.

NOT VALID UNLESS ALL CONDITIONS ARE COMPLIED WITH.

THIS ACCIDENT POLICY GIVEN FREE WITH EVERY PARKER PEN